




Corporate FACT SHEET

Corporate Overview	<p>Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness.</p>
Corporate Structure	<p>Privately held with over 400 employees worldwide and profitable with strong 2-digit compound annual growth rate in sales since 2003.</p>
Mission Statement	<p>To become a top supplier of innovative IP voice/video communications and video surveillance solutions for small-to-medium business and consumer market worldwide.</p>
Product Portfolio	<ul style="list-style-type: none"> • IP Video Phone & Multimedia Phone Solutions • IP Video Surveillance Solutions: Cameras, Encoders, and Proprietary Video Management Software • Enterprise and Residential SIP Phones • Enterprise Analog Gateways • Analog Telephone Adaptors/ Integrated Access Devices
Competitive Advantages	<ul style="list-style-type: none"> • Unrivaled leadership in price-to-performance ratio • Proprietary zero-configuration plug-and-play technology for easy deployment • Broad interoperability with the majority of 3rd party SIP products on the market • Comprehensive portfolio of IP voice/video communications and video surveillance solutions • Advanced voice and video algorithms for crystal clear audio and video transmission
Awards Recognition	
Quality Management	<p>ISO 9001:2008</p>
Corporate Offices	<p>Boston, MA (headquarters), USA; Dallas, TX, USA; Los Angeles, CA, USA; Shenzhen, China; Hangzhou, China; Casablanca, Morocco</p>
Contacts	<p>Sales: sales_northamerica@grandstream.com sales_china@grandstream.com sales_latinamerica@grandstream.com sales_asia@grandstream.com sales_europe@grandstream.com sales_other@grandstream.com Support: http://esupport.grandstream.com</p>